



Scott Christian UNIVERSITY

SCHOOL OF PROFESSIONAL STUDIES

DIPLOMA IN AGRIBUSINESS

UNIT CODE/NAME: DAG 173: PROCUREMENT AND LOGISTICS MANAGEMENT

September- December 2019/2020 End Semester Exam

- Time: 2 Hours

Instructions: Answer Question ONE (Compulsory) and any other TWO questions.

QUESTION ONE

- a) Define the following terms as used in business environment.
 - i) Procurement (2 Marks)
 - ii) Logistics management (2 Marks)
 - iii) Inventory Decisions (2 Marks)
 - iv) Vehicle Routing (2 Marks)
 - v) Tendering process (2 Marks)
- b) Name **four** professionals you will find in the procurement department (4 Marks)
- c) Outline any **three** duties of the procurement and supplies department. (3 Marks)
- d) State any **four** activities carried out by the logistic arm of an agribusiness (4 Marks)
- e) Mention **four** competencies of a procurement officer in a business. (4 Marks)
- f) Name **two** category of consumer products handled in a business environment. (2 Marks)
- g) State **three** functions of a tender committee in the procurement process. (3 Marks)

QUESTION TWO

- a) Explain **four** product characteristics attributes that influence the logistics strategy of a business. (12 Marks)
- b) Mention **three** importance of inventories in logistics management (3 Marks)

QUESTION THREE

- a) Briefly explain the ten steps of the procurement cycle of good and services. (10 Marks)
- b) Mention **five** key areas that customer service addresses in logistics management. (5 Marks)

QUESTION FOUR

- a) Explain **five** main single-service choices in transporting transit goods. (10 Marks)
- b) Mention **four** aspects of transportation services that are key in logistics management (5 Marks)

QUESTION FIVE

- a) Explain **three** principles of procurement in both private and public firms. (6 Marks)
- b) State **five** basic objectives of a good procurement department in a business (5 Marks)
- c) Highlight **four** functions of user department in the procurement process. (4 Marks)