



## SCHOOL OF PROFESSIONAL STUDIES

### DIPLOMA IN AGRIBUSINESS

#### UNIT CODE/NAME: DAG 170: LEADERSHIP FOUNDATIONS

January – April 2018/2019 End Semester Exam

- Time: 2 Hours

Instructions: Answer Question ONE (Compulsory) and any other TWO questions.

#### QUESTION ONE

(a) Define the following terms.

- |                       |           |
|-----------------------|-----------|
| (i) Leadership        | (3 marks) |
| (ii) Foundations      | (3 marks) |
| (iii) Speaking skills | (3 marks) |
| (iv) Goal setting     | (3 marks) |
| (v) Group dynamics    | (3 marks) |

(b) Explain briefly how this course unit has helped you.

(8 marks)

(c) Mention five qualities of a leader.

(7 marks)

#### QUESTION TWO

(a) Show the process of making a good decision.

(8 marks)

(b) Outline what is democratic process in leadership.

(7 marks)

#### QUESTION THREE

(a) Discuss briefly the role of motivation to employees in an organization.

(8 marks)

(b) Explain steps to be taken in solving a problem in an organization.

(7 marks)

#### QUESTION FOUR

(a) Elaborate the following;

- |                        |           |
|------------------------|-----------|
| (i) Change management  | (5 marks) |
| (ii) Leadership traits | (5 marks) |
| (iii) Legitimization   | (5 marks) |

#### QUESTION FIVE

(a) Discuss briefly the challenges of leadership today.

(9 marks)

(b) Explain the meaning of the following theories

- |                           |           |
|---------------------------|-----------|
| (i) Laissez Faire theory  | (2 marks) |
| (ii) Participatory theory | (2 marks) |
| (iii) Transitory theory   | (2 marks) |